### Shri Lakshmi Steel Suppliers

Case Study





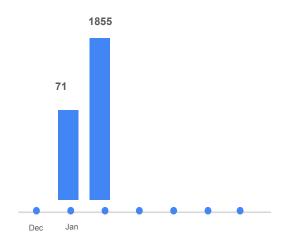
# WE'VE DEVELOPED AN APPROACH TO SHAPING DIGITAL/ ONLINE STRATEGIES FOR OUR CLIENTS

That result in defining prioritized,
cost-effective
solutions that deliver a measurable Return on
Investment (ROI) via paid, owned, earned &
shared media channels.



### **FACEBOOK**

### **FOLLOWERS COUNT GROWTH GRAPH**



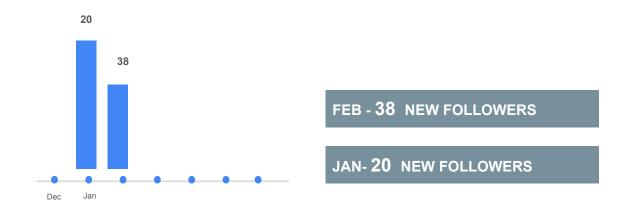
FEB- 1855 NEW FOLLOWERS

JAN-71 NEW FOLLOWERS



### **INSTAGRAM**

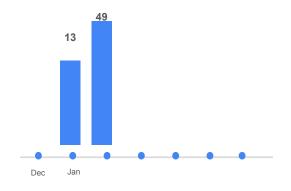
### **FOLLOWERS GROWTH COMPARISON GRAPH**





### **LINKEDIN**

### **FOLLOWERS GROWTH GRAPH**



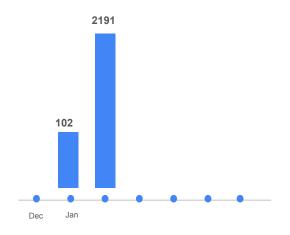
FEB-49 NEW FOLLOWERS

JAN- 13 NEW FOLLOWERS



### **FACEBOOK**

### **FOLLOWERS COUNT GROWTH GROWTH**



Feb - 2191 NEW FOLLOWERS

JAN- 102 NEW FOLLOWERS

### **BEST PERFORMING POST ON FACEBOOK**



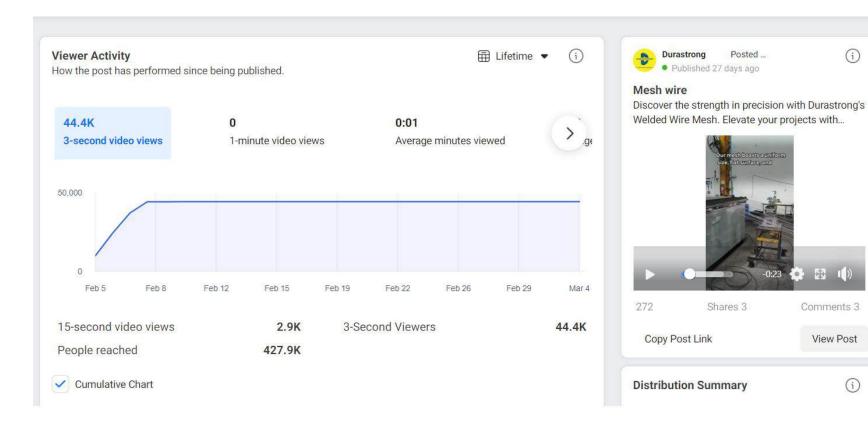


### **BEST PERFORMING POST ON FACEBOOK**



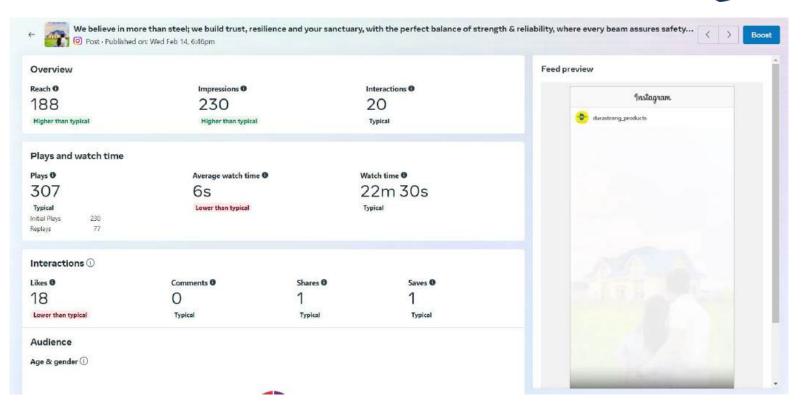
Comments 3

View Post



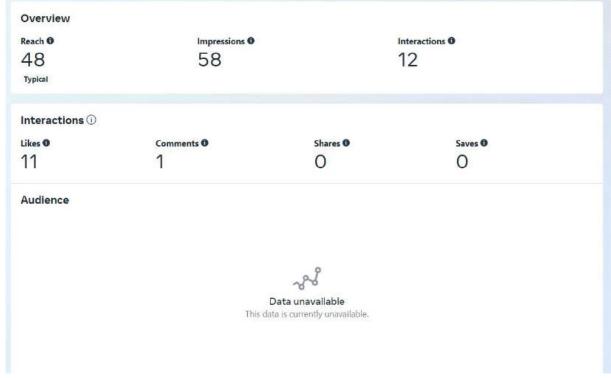
### BEST PERFORMING POST ON INSTAGRAM DURASTRONG

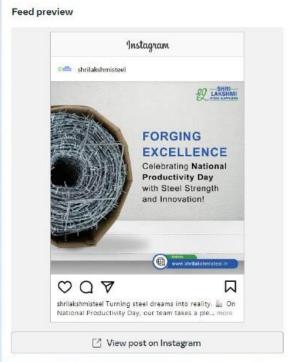




### BEST PERFORMING POST ON INSTAGRAM 5







### **BEST PERFORMING POST ON LINKEDIN**

Earthquake & fire resistant Corrosion resistant

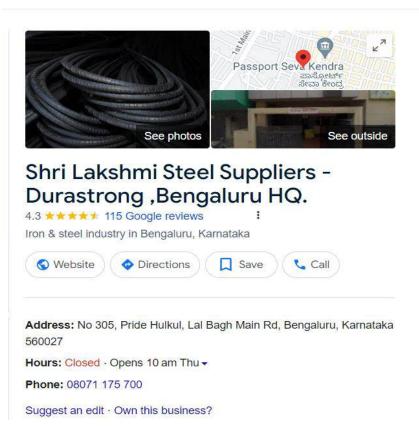




156 impressions



### Google My Business Page

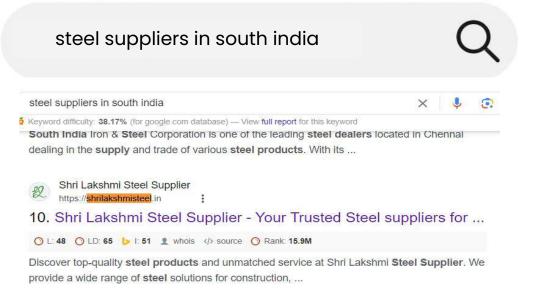




### These Keywords Are Ranking on 1st Page



# **Top Keyword Positions**

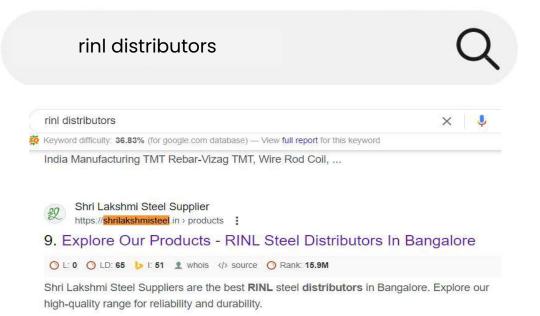




### **Top Keyword Positions**



# **Top Keyword Positions**





### Google Analytics 3Month Report 2024

Channel	Users	Sessions	Engaged Sessions	
Paid Search	2095	2184	1217	
Organic Search (SEO)	1768	2525	1924 200	
Social	1878	1916		
Direct	1949	2,078	1,542	
Display	8,406	11,406	2,771	
Referral	222	288	121	
Others	0	0	0	
Total	16,318	20,397	7,775	



# Google Search Console 3 Month Report 2024

SEO .	3 Months		
Scorecard	Clicks	Imp	AP
SEO	1,627	48,776	18

Organic Clicks are increased by 521%

### BEST DESIGNED CREATIVES





### PAID MEDIA DURASTRONG(Facebook)





Reach - 901,345

Impression - 1,094,735

### **Facebook Ads**

- Reach 901,345
- Impression 1,094,735
- Clicks 6,903
- CPC ₹2.73
- Page like 2199
- Spent ₹18,844.21

#### Types of campaigns:

- Page like campaign
- Website Traffic campaign
- Engagement campaign
- Awareness campaign





### PAID MEDIA DURASTRONG (Google Ads)



**Traffic** - 6978



Impression - 220,044

### Google Ads:

- Impression 25,093
- Clicks 1,516 CPC ₹1.62
- Spent ₹2,459.85
- Traffic 6,978
- Sessions 10,060

### Type of campaigns -

- Google Display ads. Search ads
- Youtube ads





### PAID MEDIA SHRI LAKSHMI STEEL (Facebook)



Reach - 1,030,244



Impression - 1,747,588

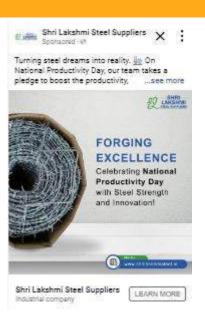
### Facebook Ads

- Reach 1,030,244
- Impression 1,747,588
- Clicks 10,892
- CPC ₹1.84
- Page Like 1779
- Spent ₹20,030.00

#### Types of campaigns:

- Page like campaign
- Website Traffic campaign
- Engagement & Awareness campaign





### PAID MEDIA SHRI LAKSHMI STEEL (Google ads)







Impression - 1,486,162

### Google Ads:

- Impression 1,486,162
- Clicks -4,817
- CPC ₹3.60
- Spent ₹14,756.82
- Traffic 2370
- Sessions 561

### Type of campaigns -

- Google Display ads. Search ads





# THANK YOU